

Welcome

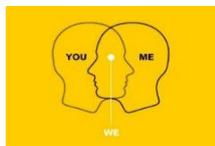
John Keegan

Profile Code :

Here is your

Preference in Traits

v6.2



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INTRODUCTION

There is an enigma that exists with regards to what differentiates the top performers in many different fields. The traits listed here are not based on what people think they are, but rather if you look at the top performers what are their traits. What the performing people are and what people say about them are the only real indicators.



In this report there is no right or wrong ... rather the focus is to determine what your relative preferences are between the 12 different traits. If you score low in an area we do not say you can't do that. All we indicate is relative to the other traits where do you position that specific trait. It will give you an indication of where you might want to put more or less emphasis.

Below are the traits and a short description :

COMMUNICATION - Conveying messages, influence and persuasion and to hold an effective conversation that culminates in getting to an agreement.

EMPATHY - To understand the situation (put yourself in their shoes) of another person or business given the person's (or business's) circumstances and situation.

TRUST - To build trust so that both parties understand and value the feeling of being trusted in a given relationship. The measure is your relative preference of this.

AUTHORITY - We believe more in people when we know their skills or expertise in an area. The measurement here is to see your focus on conveying your authority.

DISCIPLINED - Given what we need to achieve we need to make sure we follow the necessary steps diligently. The measurement here is your relative importance of it.

HARD WORKER - Willingness to work beyond the normal hours even if it means you have to sacrifice other areas. Going the extra mile.

AMBITION - The measurement here is to check the relative importance you put on having an ambition to achieve and to grow continuously.

CONFIDENCE - The measurement here is to check the relative importance you put on having confidence in yourself to achieve the task at hand.

ATTITUDE - Attitude focus on your optimism and positiveness in any given situation and to continuously put yourself in that frame of mind.

RELATIONSHIP BUILDING - Relationship building focus on how you view, see and execute the importance of relationships relative to the other traits.

RESILIENCE - Things don't always go your way, but it is important to not let that stop your efforts and be able to keep on going.

TEAM PLAYER - In most scenarios we have to work with a team and rely on a team. This measures your relative preference to the other traits.

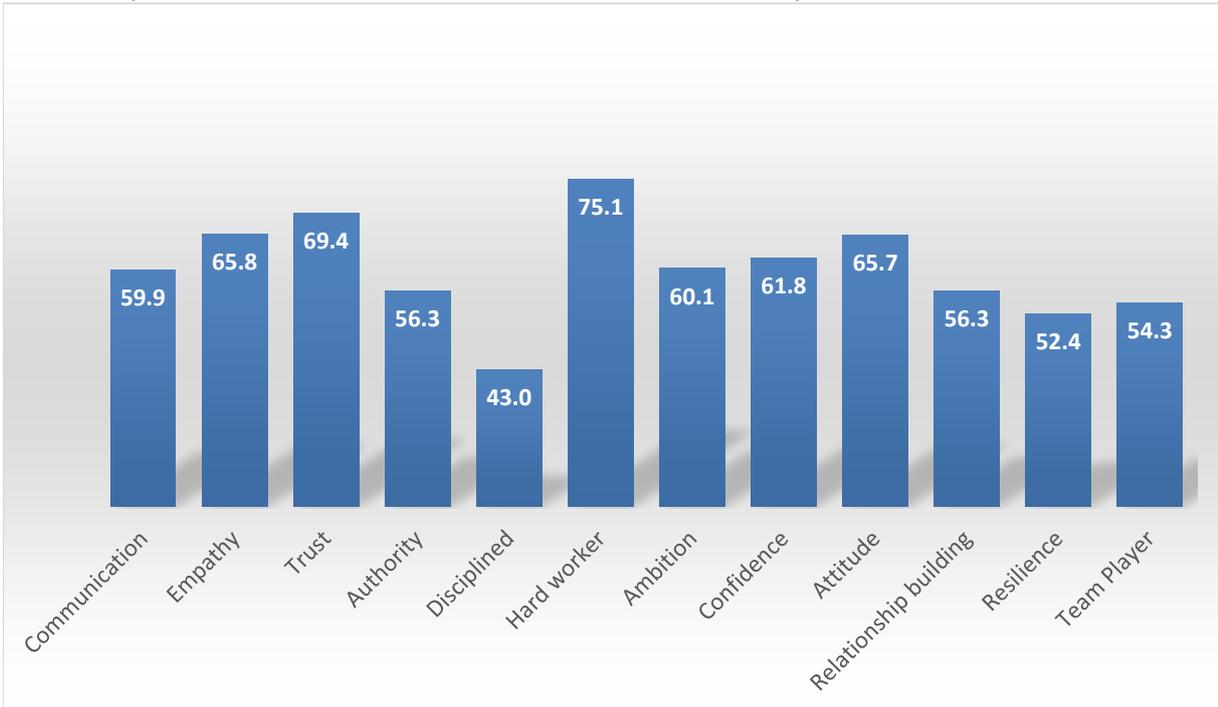
The above are short descriptors. The critical issue is that you should not see a low scoring area as a non-competence. Rather see the scores as your sequence of priority

YOUR SCORES AND RANKING

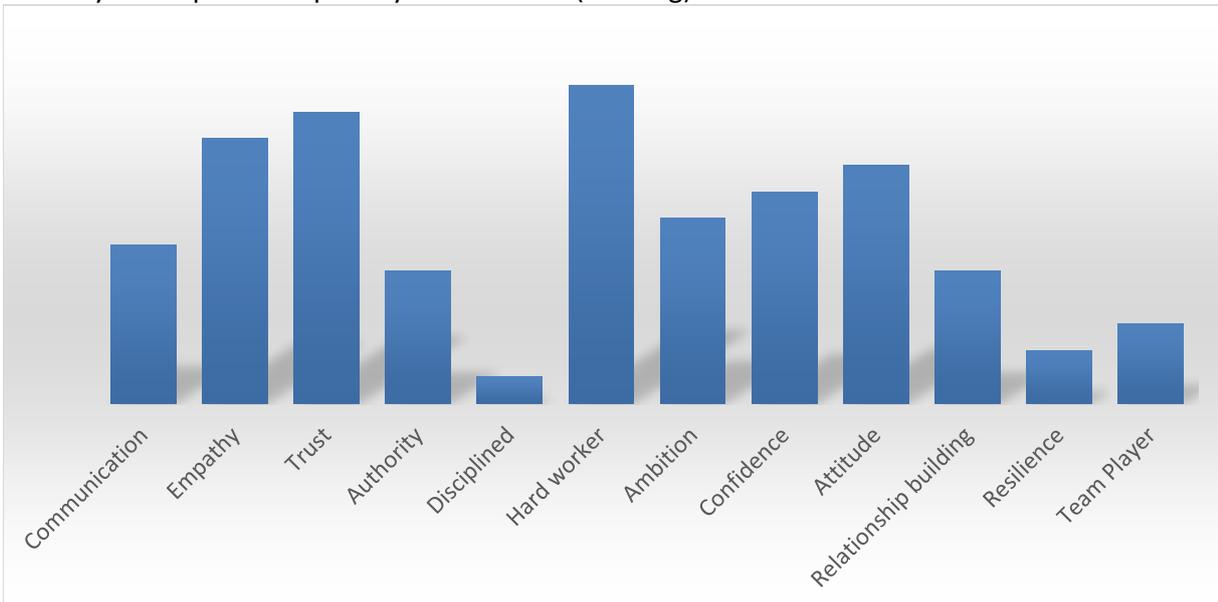


The maximum you can score is 100 and the least is 21. You cannot score a 100 for every trait as there is a fixed number of points that are distributed between the traits.

Below are your scores and also how the traits were ranked based on your score.



Below your sequence of priority for the traits (Ranking)



How to use this report

In certain situations or jobs certain traits might be important and others not as important. E.g. Communication, Trust and Team Player might be less important in a job where the work is very individual with less interaction.

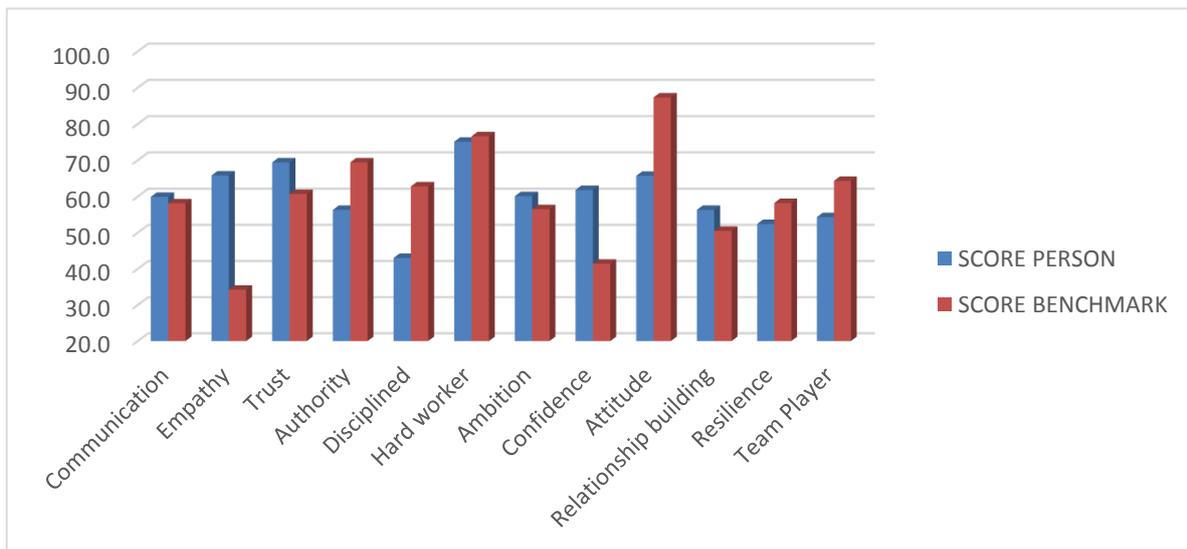
This does not mean that you are not trusted, that you cannot communicate or not a team player. It just means that the emphasis lies somewhere else. In a scenario where there are lots of team interaction and working together these traits might be more important.

Keep in mind that every job, situation or action might need a different priority given the circumstances or task. A good approach would be to test yourself against what the typical traits should be for a given situation to potentially becoming more effective.

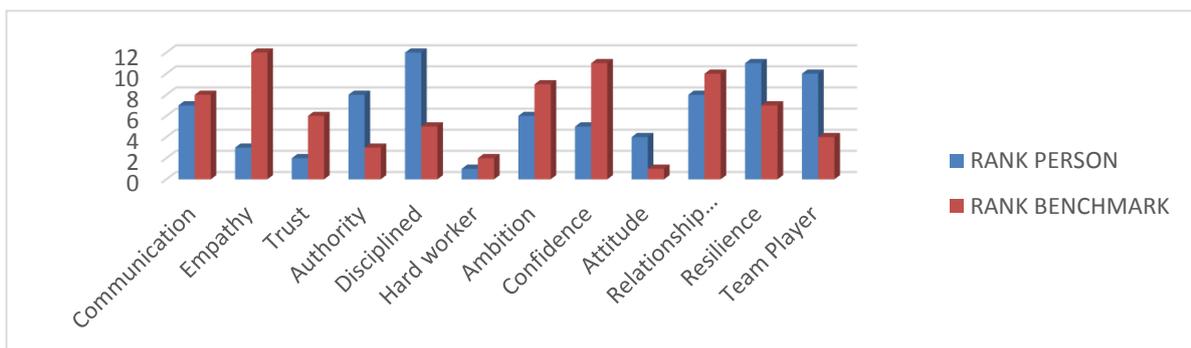


This report does not say that you will not be a performer, but rather shows areas that could enhance your performance if you pay a bit more attention to it. Again it is dependent on the task and/or job to be performed.

Below is an example how you could use the report to understand where to put more or less emphasis. The first step would be to understand the preference required for a specific task. Then to compare your scores against that. (The scores in the diagrams below are you scores, but the benchmark is hypothetical).



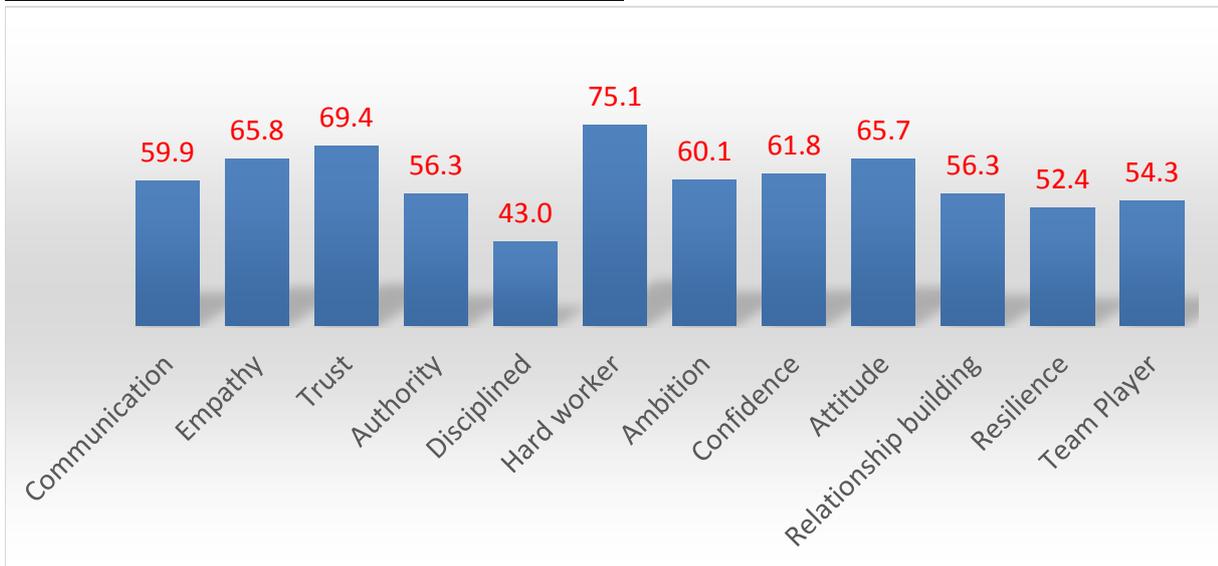
The sequence in priority between what you answered and the hypothetical benchmark.



Summary

Your scores

TRAIT	Score	Rank
Communication	59.9	7
Empathy	65.8	3
Trust	69.4	2
Authority	56.3	8
Disciplined	43.0	12
Hard worker	75.1	1
Ambition	60.1	6
Confidence	61.8	5
Attitude	65.7	4
Relationship building	56.3	8
Resilience	52.4	11
Team Player	54.3	10



This traits profile could be done on a regular basis depending on the role or task to be performed. As there is no right or wrong just a tendency, use it to put focus on what is required. We will keep you updated as we release traits on specific jobs and/or roles.



Thank you for having done your traits profile.
Please get others to do theirs by going to www.2interact.com.

Take special care.

